



## MARC A. THURSTON

Senior Vice President  
Investment Services Group

### CAREER SUMMARY

Mr. Thurston began his real estate career in 1990 as a Realtor® for Watson Realty Company, the largest residential brokerage firm in Kern County, building a successful clientele for seven years. In 1997, he joined Grubb & Ellis|ASU & Associates as their primary multifamily specialist where he has continued his record of excellence. **Marc has completed numerous investment transactions throughout the Southern San Joaquin Valley, including the acquisition and disposition of duplexes, fourplexes, apartment communities, land and development properties. Over the course of his career, Mr. Thurston has completed hundreds of transactions with a market value in excess of \$300 million. He has experience with both national and local investors.** Marc's dedication and market savvy has made him an invaluable asset, not only to his company but most importantly to his clients. In 2002 he ranked seventh among Grubb & Ellis affiliated professionals nationwide, earning him the prestigious Circle of Excellence award. In 2004 Marc ranked sixth. He received the Circle of Excellence award again in 2005.

### EXPERIENCE

- 1997 - Present: Grubb & Ellis | ASU & Associates  
- Senior Vice President, Investment Services Group
- 1990-1997: Watson Realty Company  
- Realtor®
- 1989-1990: Beneficial Management Company  
- Accelerated Management Candidate

### EDUCATION

- Cal State University Bakersfield  
- Bachelor of Science

### PROFESSIONAL AFFILIATIONS

- California Apartment Association
- Income Property Association of Kern County
- Bakersfield Association of Realtors
- Kings County Association of Realtors
- Tulare County Association of Realtors