



MATTHEW E. STARR

Vice President
Office Services Group

CAREER SUMMARY

Mr. Starr hales from Bakersfield's own CSU campus with a Bachelor's degree in Business Administration. He currently serves as a Vice President of the Office Services Group, specializing in landlord and tenant representation as well as buyer and seller representation in investment and owner/user transactions. He is responsible for coordinated landlord leasing services and a strategic space procurement process for tenants. Daily responsibilities include direct mailings, telemarketing, and face to face contact with potential tenants.

Mr. Starr's experience includes involvement in lease transactions worth more that \$70 million of lease consideration and totaling in excess of 700,000 square feet. He has also participated in office and land sales transactions worth more than \$83 million.

EXPERIENCE

- 2003 – Present: **Grubb & Ellis | ASU & Associates**
- Vice President, Office Services Group, Bakersfield, CA
- 2000 – 2002: **Arrow Electronics, Inc.**
- Field Sales Representative, Santa Clara, CA

EDUCATION

California State University, Bakersfield

Bachelor of Science, Business Administration - Finance 2000

PROFESSIONAL AFFILIATIONS

- Greater Bakersfield Chamber of Commerce, *Member*
- Certified Commercial Investment Member (CCIM) Candidate



PARTIAL CLIENT LIST

- Chicago Title Company/Ticor Title Company/Fidelity Title Company
- URS Corporation
- Buchanan Street Partners
- Managed Care Systems
- Kern Federal Credit Union
- Principal Financial Group
- Quest Imaging
- Wallace & Smith Construction
- Kern Water Bank Authority
- San Joaquin Community Hospital
- Harris & Associates
- Interstate Properties
- Gregory D. Bynum & Associates
- Bio-Medical Applications of California, Inc.
- Asset Management Corporation
- GMAC Commercial Mortgage
- GW Realty, Inc.